

**DIR-SDD-1995**  
**APPENDIX C PRICING INDEX**

**INSPIRED ELEARNING INC**

**SUBSCRIPTION PRICING**

Training Course/Category	Class ID	1 Year Subscription		2 Year Subscription	
		CUSTOMER DISCOUNT (%)	TOTAL CHARGE FOR ALL STUDENTS UP TO 249 (includes DIR Admin Fee)	CUSTOMER DISCOUNT (%)	TOTAL CHARGE FOR ALL STUDENTS UP TO 249 (includes DIR Admin Fee)
Inspired Compliance Library for Total User Count of 1-249	ICL249	84.40%	\$2,918.28	85.91%	\$5,252.90

Training Course/Category	Class ID	1 Year Subscription		2 Year Subscription	
		CUSTOMER DISCOUNT (%)	PRICE PER STUDENT (includes DIR Admin Fee)	CUSTOMER DISCOUNT (%)	PRICE PER STUDENT (includes DIR Admin Fee)
Inspired Compliance Library for Total User Count of 250-499	ICL499	84.40%	\$11.72	85.91%	\$21.01
Inspired Compliance Library for Total User Count of 500-999	ICL999	85.60%	\$10.81	87.00%	\$19.46
Inspired Compliance Library for Total User Count of 1000-2499	ICL2499	91.50%	\$6.34	92.38%	\$11.41
Inspired Compliance Library for Total User Count of 2500-4999	ICL4999	93.50%	\$4.86	94.15%	\$8.75
Inspired Compliance Library for Total User Count of 5000-7499	ICL7499	94.50%	\$4.10	95.07%	\$7.38
Inspired Compliance Library for Total User Count of 7500-9999	ICL9999	95.00%	\$3.72	95.52%	\$6.70
Inspired Compliance Library for Total User Count of 10000-14999	ICL14999	96.00%	\$3.04	96.35%	\$5.47
Inspired Compliance Library for Total User Count of 15000-19999	ICL19999	96.40%	\$2.70	96.75%	\$4.86
Inspired Compliance Library for Total User Count of 20000-31999	ICL31999	96.90%	\$2.31	97.22%	\$4.16
Inspired Compliance Library for College Student (*See remarks)	ICLcollege	10.00%	\$0.91	18.00%	\$1.64

Training Course/Category	Class ID	1 Year Subscription		2 Year Subscription	
		CUSTOMER DISCOUNT (%)	TOTAL CHARGE FOR ALL STUDENTS 32,000 OR MORE (includes DIR Admin Fee)	CUSTOMER DISCOUNT (%)	TOTAL CHARGE FOR ALL STUDENTS 32,000 OR MORE (includes DIR Admin Fee)
Inspired Compliance Library for Total User Counts > 31,999: Site License	ICLsite	97.37%	\$ 63,027.00	97.63%	\$ 113,448.60

**Inspired eLearning's Additional Remarks:**

\*College Student Pricing only applies when an institution of Higher Education licenses for Faculty, Staff AND Students. Faculty & Staff are licensed at the "User" subscription rate and students are licensed at the "College Student" subscription rate. Doesn't apply for total user counts > 31,999 because Site License then applies.

Inspired Compliance Library includes 3 individual course titles(s) from the below list. If you require more than 3 course titles, please contact Inspired eLearning for Special Pricing.

Course Title	Course Number
Security Awareness for All Staff: Human Firewall Theme	S-103
Security Awareness for All Staff Refresher: Human Firewall Theme	S-105
Security Awareness for All Staff: Strongest Link Theme	S-133
Security Awareness for All Staff: Fundamentals Theme	S-141
Security Awareness for All Staff: Anti-Phishing Focused Theme	AP-101
Security Awareness for Managers	S-110
PCI Essentials for Cardholder Data Handlers and Supervisors	PCI-101
PCI Requirements Overview for I.T. Professionals	PCI-120
Security Awareness Challenge for IT Professionals	S-120
Baseline Information Security Training for IT Professionals	S-125
Cross-Site Request Forgery Explained for IT Professionals	TS-106
Red Flag Identity Theft Prevention	S-107
General Privacy Awareness	GP-101
Data & Records Retention	DR-101
GLBA Privacy Awareness	GLBA-101
HIPAA & HITECH Privacy for Business Associates	HH-101-BA
HIPAA & HITECH Privacy for Covered Entities	HH-101-CE
HIPAA & HITECH Information Security	HH-102
Preventing Sexual Harassment for Employees: Extended Format	H-101
Preventing Workplace Harassment for Employees: Extended Format	H-103
Preventing Workplace Harassment for Employees: Intl Theme	H-103-G
Sexual Misconduct & Discrimination Policies for HiEd Students & Staff	H-104
Preventing Workplace Harassment for Employees: Concise Format	H-131
Workplace Harassment Refresher for Employees	H-135
Preventing Sexual Harassment for Supervisors	H-110
Preventing Workplace Harassment for Supervisors: Intl Theme	H-110-G
Advanced Sexual & Workplace Harassment Prevention for Supervisors	H-115
Conducting a Sexual Harassment Investigation	H-120
Physical Security and Workplace Violence	PS-103
Code of Conduct for All Employees	C-101
Code of Conduct for Supervisors	C-110
Foreign Corrupt Practices Act and Export Controls	C-112

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**CUSTOMIZED TESTING AND TRAINING**

<b>Custom Services</b>	<b>Customer Discount (%)</b>	<b>CUSTOMER PRICE (includes DIR Admin Fee)</b>
<b>Course Custom Service Options:</b>		
<b>Custom Course Implementation Services:</b> Purchase 1 unit per year. Named Implementation Manager (IM) assigned for the length of your license. Includes one or all of the following services: Add Logo, Add your Policy Document for User Acceptance (to any course with that option), Remove complete page or pages, Change Final Exam passing percent. Required when any additional course customizations services are purchased <b>(the following services notate this requirement)</b> .	10.00%	\$361.80
<b>Course Customization Services for up to 2 Pages:</b> Purchase 1 unit for every 2 pages to change (or purchase minimum, whichever is higher). Requested services cannot exceed 1 hour of professional development time. <b>*Requires Purchase of Custom Course Implementation Services.</b> Request special pricing if you want to use our Services to custom develop a non-leL course.	32.50%	\$135.68
<b>Course Customization Services for up to 80 Pages:</b> Purchase 1 unit for every 80 pages to change. Requested services cannot exceed 40 hours of professional development time. <b>*Requires Purchase of Custom Course Implementation Services.</b> Request special pricing if you want to use our Services to custom develop a non-leL course.	20.00%	\$3,613.48
<b>LatAm Spanish Localization for Text Only per year:</b> Purchase 1 Unit per applicable course for 1 year. Request special pricing if more than one course is required. Available for Select courses; page customizations limited to 30% of total course. <b>*Requires Purchase of Custom Course Implementation Services.</b>	20.70%	\$5,422.48
<b>LatAm Spanish Localization for Text &amp; Voiceover per year:</b> Purchase 1 Unit per applicable course for 1 year. Request special pricing if more than one course is required. Available for Select courses; page customizations limited to 30% of total course. <b>*Requires Purchase of Custom Course Implementation Services.</b>	20.10%	\$7,231.48
<b>PhishProof Assessment Service:</b> Purchase 1 Unit for every pair of Phishing assessment emails. One assessment includes 2 customized emails, 1 landing page, and reporting services all handled by our professional staff. Package includes a maximum of 15 hours of professional services. <b>*Requires Purchase of Custom Course Implementation Services.</b>	40.20%	\$1,352.23
<b>Hosting Custom Service Options:</b>		
<b>iLMS Hosting MyReports Advanced ad Hoc Reporting per year:</b> Purchase 1 unit per year. MyReports is an ad hoc report writer which has access to all the fields within the iLMS. MyReports comes 14 preformatted reports that can be used as is or modified to specific requirements. Reports can be built from scratch as well. Reports can be exported in many file formats such as Excel, Word, PDF, XML, HTML, and more.	44.20%	\$894.46

<b>iLMS Hosting of your Non-leL course(s):</b> Calculate Units that must be purchased: number of non-leL courses multiplied by number of users multiplied by number of license years (or purchase minimum, whichever is higher); Requires Purchase of Custom Course Implementation Services. Non-leL Course must be SCORM or AICC compliant. <b>*Requires Purchase of Custom Course Implementation Services.</b>	50.00%	\$2.01
<b>3rd-Party LMS Service Fee per year:</b> LMS Optimization service for your 3rd party LMS; your LMS must be SCORM/AICC compliant; Purchase 1 unit. SCORM setup includes professional support for installing and configuring courses on your SCORM 1.2 or 2004 compliant LMS, not to exceed 10 hours of labor. Additional hours are billed at \$150 per hour.	28.00%	\$1,443.58
<b>Custom eLearning Course Development Services:</b>		
<b>Convert PowerPoint to eLearning Course or Develop Other Simple eLearning Course:</b> Must be hosted on iLMS. Short Length, Does not include Instructional Design, Voice, or Graphics. Not to exceed 40 hours of project development time. Your Implementation Manager determines project development time requirements and if your project exceeds 40-hours, we will special bid your project.	20.00%	\$3,613.48
<b>Custom eLearning Course: Length of 30 minutes;</b> Includes: Instructional Design; Voice; Graphics with Low Level Sophistication. You provide subject matter expertise. We write the script. Approximately 30 minutes/3,500 words including content, interactivities and quiz. Not to exceed 140 hours of professional services. Template-based interactivities/quiz. Still graphics on every slide with some animations. Editable source files available to customer.	10.00%	\$14,458.43
<b>Custom eLearning Course: Length of 60 minutes;</b> Includes: Instructional Design; Voice; Graphics with Low Level Sophistication. You provide subject matter expertise. We write the script. Approximately 60 minutes/7,000 words including content, interactivities and quiz. Not to exceed 180 hours of professional services. Template-based interactivities/quiz. Still graphics on every slide with some animations. Editable source files available to customer.	10.00%	\$18,528.68
Custom eLearning Course with more sophisticated instructional design and/or longer length. Contact Inspired eLearning for a special bid.	TBD	TBD

<b>Inspired eLearning's Additional Remarks:</b>		
<b>Course Customization Service:</b> Professional, quality-controlled service by experienced courseware programming and design team. Number of hours required to complete quality courseware customizations are determined by our expert design team. Examples of customizations that require Courseware Customization Service include changes within pages of any text, graphics, and voice-over audio.		
<b>Course Hosting and Support:</b> Standard hosting and support includes web-based course delivery, email notification for students, student tracking and reporting, online testing and certification and basic second-level technical support via email for up to five (5) points of contact at customer site with a maximum response time of 24 hours during normal office hours (9am - 6pm Central Standard US time, Monday-Friday excluding holidays). Customer's employees are to be directed to local technical support, who can escalate issues to Inspired eLearning via email as they see fit. For dedicated servers, the default maximum simultaneous users allowed is 350. This can be increased to up to 1,000 at the customer's request. Each dedicated server is allowed 40 gigabytes of throughput per month with overage charges of 0.25¢ per megabyte per month.		
<b>Localization Services:</b> If language translations are included, then the following limitations apply: Year 1 customization is limited to 30% of slides when localizing courses, unless additional fees are paid.		